



Arizona Department of Real Estate (ADRE)
Education Division
www.azre.gov

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Governor

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Commissioner

Real Estate Salesperson Arizona State Specific Examination Content Outline

The state portion of the salesperson examination consists of ninety (90) questions, plus ten (10) pretest questions. The pretest questions are not identified and will not affect a candidate's score in any way.

**90 Questions
75% Passing**

I. Real Estate Statutes.....10 Questions

A. Article XXVI – Arizona Constitution

B. Title 32, Chapter 20

1. Powers and Duties of the Real Estate Commissioner

2. Advisory Board

3. Licensing

4. General Licensing Requirements and Recovery Fund

5. Activities Requiring a License

6. Issuance, Renewal, Revocation and Suspension Procedures

C. Arizona Consumer Fraud Protection Statutes

II. Property Interests and Tenancies.....	9 Questions
A. Easements	
B. Community Property	
C. Cooperatives and Condominiums	
III. Water Law.....	3 Questions
IV. Environmental Law	2 Questions
V. Land Descriptions.....	4 Question
VI. Subdivisions.....	5 Questions
VII. Encumbrances.....	5 Questions
VIII. Acquisitions and Transfer of Title.....	12 Questions
A. Deeds	
B. Title/Recordation	
C. Homestead Exemptions	
D. Common Interest Ownerships	
1. Timeshare	
2. Homeowner's Associations	
IX. Disclosure and Consumer Protection.....	5 Questions
X. Regulated Activities-Rules and Statutes.....	12 Questions
A. Advertising	
B. License Violations and Penalties	
C. Compensation/Commissions	

D. Record Keeping and Documentation

E. Agency Relationships

F. Handling of Funds

XI. Finance and Property Tax12 Questions

A. Financing Documents

B. Property Taxation Concepts

C. Foreclosure

XII. Leasing and Property Management.....7 Questions

A. Arizona Residential Landlord & Tenant Act

B. Property Management

1. Contract

2. Leasing Agreements

XIII. Math Calculations.....4 Questions

A. Property Taxation

B. Property Prorations

C. Financing

Bibliography

1. *Arizona Real Estate Law Book*, 2005-2006 Edition,

Arizona Department of Real Estate, 2910 North
44th Street, Suite 100, Phoenix, AZ 85018, www.azre.gov

2. *Arizona Revised Statutes, Title 11-3 & 8, Title 12-9,
Title 14-3 & 10, Title 25-2, Title 33, Title 42-1, and
Title 49-1*, 2006, <http://www.azleg.state.az.us/>

3. *Outline of Prescribed Curriculum Arizona Real Estate
Salesperson's License (Minimum 90 hours) 1/7/2006* www.azre.gov